



Ypsilanti Township  
Microloan Guide  
2018

# About This Guide

The importance of microloans for startups cannot be overstated. Often times, the needs of small business owners and the lending criteria of traditional banks are not aligned. Microloans are an especially good source of funds for businesses that have never borrowed from a bank, have less than stellar credit, or do not have any prior operating experience.

Depending on the lender, money can go towards a wide range of uses, including: working capital, inventory, supplies, furniture, fixtures, machinery and equipment.

Here are ways to prepare prior to applying for a microloan:

- Have a business plan
- Make sure you will be able to make the monthly payments by completing a budget with sales projections
- Show a readiness to invest some of your own money in the business
- Develop patience

Not ready to apply for a loan yet? Ypsilanti Township has great partners to help get you ready:



<https://sbdcmichigan.org/>



<http://ec.wccnet.edu/>



<https://www.ypsilibrary.org/>

## ACCESS (Arab Community Center for Economic and Social Services) - Microloan



<https://www.accesscommunity.org>

ACCESS is the largest Arab-American community nonprofit in the United States. With 11 locations and more than 120 programs serving metro Detroit, ACCESS offers a wide range of social, economic, health and educational services to a diverse population.

Amount	\$500—\$10,000
Payback timeframe	6 months - 36 months
Interest Rate	Prime + 4%
Who	Non-citizen immigrant w/ refugee or asylee status at time of entry into US
Fund Usage	No restrictions

## Accion



<https://us.accion.org/>

Accion is a global nonprofit committed to creating a financially inclusive world, with a pioneering legacy in microfinance and fintech impact investing. Accion works to help people, small businesses, and communities grow and thrive.

Amount	\$500—\$50,000 ; depending on type of business
Payback timeframe	6 months - 60 months
Interest Rate	Starting at 8.99%
Who	
Fund Usage	Working capital, operating costs, vehicle purchase, inventory, equipment, moving, marketing, and packaging (depends on type of business)

## SPARK—Innovate Ypsi



<https://annarborusa.org/>

Ann Arbor SPARK serves the greater Ann Arbor region as a catalyst for economic development. Economic SPARK is committed to bringing together partners to support the growth of companies and the creation of jobs.

Amount	\$500—\$50,000 ; depending on type of business and business investment
Payback timeframe	6 months - 60 months
Interest Rate	Starting as low as 0%. Loans and grants available
Who	Businesses in zip codes 48197 and 48198. Not for home businesses
Fund Usage	Marketing and business development, product development and scaling manufacturing, talent relocation and recruitment, direct lease assistance, rehabilitation grants, purchase and lease-back of machinery and equipment, payroll/salaries, real estate

## Washtenaw County Loan Program



<https://www.greatlakeswbc.org/>

The Washtenaw Loan Fund was established to assist existing and start-up small businesses in Washtenaw County who cannot obtain conventional financing. The loans are up to \$50,000.

Amount	\$500—\$50,000
Payback timeframe	Up to 5 years
Interest Rate	Prime + 4%
Who	Business located in Washtenaw County
Fund Usage	

## Level One Bank—eLine of Credit



<https://www.levelonebank.com>

If your business needs additional working capital that is unattainable through traditional financing, our Entrepreneurial Line of Credit (eLine) can help. Our bankers developed this unique product to help local small businesses like yours grow and prosper.

Amount	Up to \$25,000
Payback timeframe	6 months - 60 months
Interest Rate	
Who	
Fund Usage	Working capital

## First Children's Finance—Loan



<http://www.firstchildrensfinance.org>

First Children's Finance has loaned over \$11 million to child care businesses, including family child care homes and both for-profit and nonprofit child care centers.

Amount	\$5,000—\$125,000
Payback timeframe	Negotiable
Interest Rate	Competitive
Who	Home-based or child care facilities
Fund Usage	Real estate acquisition, remodeling, supplies and equipment purchase, consolidate business debt

## Hebrew Free Loan—Danto Small Business Loan



*We Provide Loans. We Promise Dignity.*

<https://hfdetroit.org/>

Michigan is an active and growing center for entrepreneurship, and Hebrew Free Loan continues our tradition of providing interest-free loans to help entrepreneurs in our Jewish community.

Amount	\$20,000 - \$100,000
Payback timeframe	36 months - 48 months
Interest Rate	0%
Who	51% Jewish ownership
Fund Usage	

## Lakestone Bank & Trust— Small Business Loan Program



<https://www.lakestonebank.com/>

The Lakestone Bank & Trust Small Business Loan Program was designed to reduce the information requirements for borrowers, facilitate quicker credit decisions and expedite loan closings. All loans must be collateralized with machinery, equipment, vehicles or all assets filing. No real estate will be taken as collateral.

Amount	Up to \$100,000
Payback timeframe	12 month (line of credit) 60 month amortizing
Interest Rate	Prime + 1.5% for line of credit/ Starting at 6.5% for term loans
Who	In business for less than 5 years
Fund Usage	Vehicle purchases, equipment replacement or upgrades, inventory acquisitions, remodeling expense, leasehold improvements, working capital and operation lines of credit.

## Michigan Business Connection— Small Business Loan



<https://www.mbcloans.biz/>

Michigan Business Connection (MBC) has supported our state's small and medium-sized businesses by underwriting and originating commercial loans for financial institutions statewide. We primarily serve Michigan credit unions and their members.

Amount	Starting at \$50,000
Payback timeframe	5-10 years
Interest Rate	Starting at prime + 1.5%
Who	Member of MI Credit Union
Fund Usage	Line of credit, equipment (80% of purchase price), real estate

## Michigan Good Food Fund



<http://migoodfoodfund.org/>

Michigan Good Food Fund is a \$30 million public-private partnership loan fund that provides financing to good food enterprises working to increase access to affordable, healthy food in low-income and underserved communities in Michigan.

Amount	\$2,500—\$250,000
Payback timeframe	Up to 10 years
Interest Rate	6.75% – 8%
Who	Business located in Washtenaw County
Fund Usage	Real estate, inventory, working capital, construction, equipment

## Michigan Saves—



<https://michigansaves.org/>

If your business needs additional working capital that is unattainable through traditional financing, our Entrepreneurial Line of Credit (eLine) can help. Our bankers developed this unique product to help local small businesses like yours grow and prosper.

Amount	Up to \$150,000
Payback timeframe	24 months - 60 months
Interest Rate	1.99% - 2.99%
Who	DTE customers
Fund Usage	Various energy saving upgrades

## Michigan Women's Foundation—Microloan Fund



<https://www.miwf.org/>

It is often difficult for newly formed but promising businesses to obtain financing. The Michigan Women's MicroLoan Fund is a financing program available to women entrepreneurs and small business owners.

Amount	\$2,500—\$50,000
Payback timeframe	Up to 36 months
Interest Rate	8%
Who	Home-based or child care facilities
Fund Usage	Inventory, working capital, start-up costs, equipment purchase, loan subordination

## MSU Federal Credit Union—Business startUP Loan



<https://www.msufcu.org/>

The startUP Loan is for entrepreneurs looking to start their business in areas of Michigan served by MSUFCU branches. Whether you're looking for financing to purchase equipment or space for your business, the startUP loan can help you jump-start your new idea.

Amount	Up to \$15,000
Payback timeframe	Up to 3 years
Interest Rate	Fixed at 7%
Who	Areas of MI served by MSUFCU branches
Fund Usage	Equipment, inventory, construction

## Opportunity Resource Fund—Small Business Loans



<https://oppfund.org/>

We offer several types of loans to help further the economic development goals of your community. Our goal is to ensure that all small businesses have equal access to capital.

Amount	\$10,000—\$250,000
Payback timeframe	Up to 60 months
Interest Rate	competitive
Who	
Fund Usage	Startup, inventory, working capital, pre-development costs, build out

## Micro-Lending Resource Guide